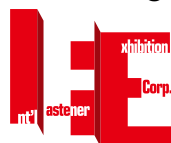


FASTENER POLAND®

Taiwan agent:



滙達展覽有限公司
International Fastener Exhibition Corp.

foreign@fastener-world.com.tw



fastenerpoland.pl/en



The current year is undoubtedly a period full of challenges for the fastener industry. The complicated political and economic situation, problems related to supply chains and the progressive slowdown on the construction market mean that entrepreneurs once again have to face various challenges. However, industry reports show that despite the difficulties, the industry has a chance for further development, and in the long run, entrepreneurs will be able to turn the current turmoil into profit. It is worth remembering and planning participation in the 6th edition of the FASTENER POLAND® International Trade Fair for Fastener and Fixing Technology, which will take place on October 18-19, invariably at EXPO Krakow.



Exhibitors and visitors from over a dozen of countries, industry news and premieres, many hours of talks, expert conferences, B2B meetings - this is what the FASTENER POLAND® Trade Fair in Krakow looked like last year. As many as 65% of the Exhibitors came from abroad. This year's edition promises to be equally good, as the participation of Exhibitors has already been confirmed, e.g. from: Czech Republic, Sweden, Germany, Turkey, Switzerland, Malta, Italy, Hungary, China, Vietnam and Taiwan. The international nature of the event only emphasizes how important trade fair meetings are for the entire industry. And although the fair is an investment, which, especially in difficult times, may seem like a significant burden on the

company's budget, its effects are often visible several months after the end of the event. We know this from our regular Exhibitors who return to EXPO Krakow every year to present their offer. Therefore, we encourage you to plan your participation in this year's edition of FASTENER POLAND® Trade Fair now. This gives you the opportunity to choose an attractive booth location and take advantage of additional, free forms of promotion.



The FASTENER POLAND® Trade Fair is the only international fair of fasteners organized in Central and Eastern Europe. The scope of the exhibition includes, among others: the most modern industrial fasteners and fixing (from bolts to nuts, clamps and rings); building fasteners (anchors, concrete screws, fastening of facades and insulation); advanced assembly and installation systems, as well as technologies for the production of fasteners and devices for their storage and distribution.



6th edition of the FASTENER POLAND® Trade Fair promises to be very good. After 3 years of travel difficulties, this year's participation in the fair is confirmed by Exhibitors and guests from the farthest corners of the world. The list of Exhibitors is now available at www.fastenerpoland.pl/en. We also invite you to follow the trade fair profiles in social media, where we publish industry news on an ongoing basis and reveal what our Exhibitors will present at their stands this year. For those interested in visiting the fair, we have prepared a pool of free admission tickets. To receive them, just complete a short form available on the fair website. ■

Preview of Fastener Poland Taiwan Exhibitors

18th-19th October 2023

D100 FASTENER WORLD INC.
sales@fastener-world.com.tw
www.fastener-world.com

D93 Chite Enterprises Co., Ltd.
chite@chite.com.tw
www.chite.com.tw

D94 Celebrite Fasteners Co., Ltd.
jcsales@celebritefasteners.com
www.celebritefasteners.com

D95 Longhwa Screw Works Co., Ltd.
longhwa.putz@msa.hinet.net
www.long-hwa.com.tw

D96 Chung Ho Enterprise Co., Ltd.
jensonyeh@chungho.com.tw
www.chungho.com.tw

D97 Boltun Corporation
sales@boltun.com.tw
www.boltun.com

D98 Tsung Yang International Co., Ltd.
tsung-yang@hibox.hinet.net
www.tsung-yang.com.tw

D99 Joker Industrial Co., Ltd.
info@joker.com.tw
www.joker-fastener.com

D101 Shinn Rung Co., Ltd.
sr@shinnrung.com
www.shinnrung.com

D102 Hoplite Industry Co., Ltd.
hoplite.ind@msa.hinet.net
www.hoplite.com.tw

D103 Ja Den Enterprise Corp., Ltd.
yuding6285336@gmail.com
www.fastener-world.com/en/supplier/jaden

D104 Yeswin Machinery Co., Ltd.
yeswin@twyeswin.com
www.twyeswin.com

D105 Dagan International Co., Ltd.
dagannet@ms8.hinet.net
www.dagan.com.tw

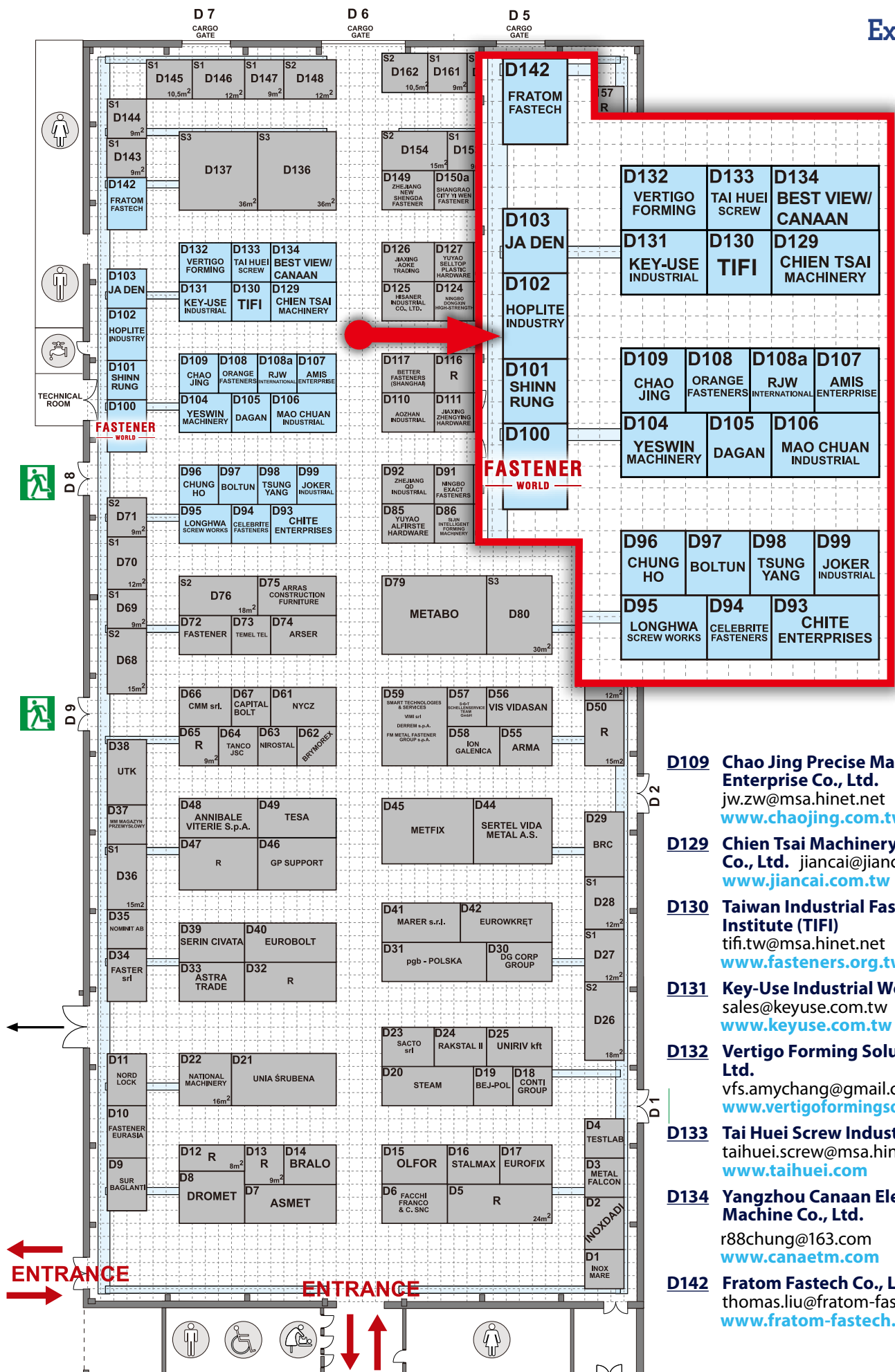
D106 Mao Chuan Industrial Co., Ltd.
maochuan@maochuan.com.tw
www.maochuan.com.tw

D107 Amis Enterprise Co., Ltd.
service@amis-world.com
www.amis-world.com

D108 Orange Fasteners
dennis.chou@orangefasteners.com.tw
www.orangefasteners.com.tw

D108a RJW International Co., Ltd.
teacbow@gmail.com
www.rjwfastener.com





Only Taiwanese exhibitors exhibiting through Taiwan's exclusive agent Fastener World are listed. 為了方便統計準確，上述台灣扣件展團名單以有向本展台灣總代理商匯達公司報名為準。

- D109** Chao Jing Precise Machines Enterprise Co., Ltd.
jw.zw@msa.hinet.net
www.chaojing.com.tw
- D129** Chien Tsai Machinery Enterprise Co., Ltd. jiancai@jiancai.com.tw
www.jiancai.com.tw
- D130** Taiwan Industrial Fasteners Institute (TIFI)
tifi.tw@msa.hinet.net
www.fasteners.org.tw
- D131** Key-Use Industrial Works Co., Ltd.
sales@keyuse.com.tw
www.keyuse.com.tw
- D132** Vertigo Forming Solutions Co., Ltd.
vfs.amychang@gmail.com
www.vertigoformingsolutions.com
- D133** Tai Hwei Screw Industry Co., Ltd.
taihuei.screw@msa.hinet.net
www.taihuei.com
- D134** Yangzhou Canaan Electro-Thermo Machine Co., Ltd.
r88chung@163.com
www.canaetm.com
- D142** Fratom Fastech Co., Ltd.
thomas.liu@fratom-fastech.com
www.fratom-fastech.com





Fratom Fastech- Durable Fastener Punches & Dies Improve Forging Quality

Specializing in the production and export of high quality precision metal cold/hot forging punches and dies, Fratom Fastech is one of the most professional and comprehensive punches & dies suppliers in Taiwan. Its long term cooperation with internationally well-known fastener manufacturers and punches & dies distributors gives it the ability and technology to satisfy customers' needs for punches & dies for all kinds of fasteners.

In order to meet the needs of different customers, Fratom Fastech offers a wide range of products, including not only the production of punches (round/hex/six lobes/12-point/carbide/braze carbide), but also pipe fittings (sleeves, transport fingers), machine spare parts, trimming dies, die cases and inserts, etc. Fratom Fastech's professional team can take care of any punches and dies needed in the fastener forging process.

"We accept customization and can assist in production as long as customers provide us with complete drawings. We can even suggest improvements to the tool design based on past experience and, if necessary, suggest modifications to the tool design in order to improve the durability of products. We are also happy to assist customers in solving practical problems in the use of our products. Superior product technology and efficient service quality are our features and strengths, and we are now ISO 9001 Quality Management System and ISO 14001 Environmental Management System certified," said Fratom Fastech.

Successful Expansion in European Market Aiming to Develop More Users in Central and Eastern Europe

In 2023, Fratom Fastech reports good sales in Poland again due to increased customer demand. It hopes to take advantage of Fastener Poland this year to communicate with more potential local customers (e.g. end users and fastener manufacturers, etc.), so that it can deepen sales in Poland on the one hand, and further extend the market layout to the neighboring Central and Eastern European markets on the other hand.

"Construction and automotive/motorcycle fasteners are the mainstay of many customer inquiries. The cheaper but more durable welded tungsten carbide, PVD coated round/square/hexagonal trimming dies and HSS/powdered steel/tungsten carbide hexagonal/Torx/dodecagonal punches are very suitable for the Central and Eastern European market. This is the 1st time for us to exhibit in Poland after 5 years of hiatus, and we welcome interested buyers to visit our booth and experience our products and services," said Fratom Fastech.



Contact:
Thomas Liu
Email:
info@fratom-fastech.com

*Article by Gang Hao Chang,
Vice Editor-in-Chief of Fastener World
Copyright owned by Fastener World*





Dagan International-

Professional Export & Sales of Taiwan's High Quality Fastener Machines and Dies

Dagan International is mainly engaged in the agency of Taiwanese fastener and cold/hot forging related equipment, die design and development, and sales of equipment peripherals according to customers' needs. After 28 years of growth, it has been one of the most important channels for overseas customers to look for Taiwan's high-quality, highly efficient, high-performance and durable fastener equipment and dies.

High C/P Ratio and Diversified Equipment Supply; Ready to Make Its Debut at Fastener Poland

Multi-station bolts/nuts forming machines, high-speed headers, nail making machines, heat treatment furnaces, plating equipment, automatic thread rolling machines, wire drawing machines, pneumatic microcomputer control lathes, automatic packaging equipment, and cold/hot forging dies are all bestsellers of Dagan. Nearly 50% of these products are sold to emerging markets in South America, such as Brazil, Argentina and Chile, while North America and Europe are also its important sales targets, such as Portugal, Spain and Turkey, which are the main sources of many die orders and are the markets Dagan would like to actively develop in the future.

"We have been deeply rooted in South America for years and have successfully sold thousands of sets of Taiwanese equipment to the customers. There with the increasing competition in the market, we also plan to develop more markets for Taiwan's increasingly advanced equipment, and have determined to exhibit at Fastener Poland this October to test the waters. Poland with a population of about 38 million is located in the heart of Central Europe and is Europe's 6th largest automotive industry heartland with a strong potential for export of spare parts or complete vehicles, which is expected to drive a huge demand for fasteners and indirectly lead to purchase of more forging equipment," said Dagan General Manager Dean Chao.



Rich Experience in Collaboration with European & American Customers; Helping Taiwanese Equipment Manufacturers Expand Global Market Share

Dagan used to work as a sales agent for Belgium Nedschroef Machinery and an Italian heater manufacturer in the early days, so it deeply understands the actual needs of European and American customers for fastener processing. In addition, since machines in Europe and the U.S. are mostly designed to manufacture high-end products, those for production of other medium-to-low-end products need to be imported, which is a market worth developing.

"Europe has high labor and R&D costs and expensive equipment, but Taiwan's high-precision, high-efficiency, high-durability and high-technology equipment for medium-to-high-end products is a perfect complement to the shortcomings of our customers in Europe and the U.S. In addition to equipment, Taiwan's mature die development technology, which is at the forefront of the global fastener industry, also serves as a solid backup for the company. We not only maintain long-term collaboration with a number of Taiwan's first-class equipment manufacturers with stable machine export and help them upgrade simultaneously to meet customers' demand, but also assist customers in die R&D, which has won high opinions from the world's leading manufacturers such as Sacma, Nedschroef, Hyodong, Sakamura, Nakashimada, etc. We can also assist our customers in making corrections through remote control commands or by direct videocalls with technicians for perfect after-sales service. The dies of these products will also be presented at this year's Fastener Poland in anticipation of discovering more potential local customers," said GM Chao.

There are not many equipment manufacturers in Taiwan, but they have good quality and technical expertise. Through Dagan's understanding of markets and customers and the good reputation accumulated in the past, Taiwan's innovative equipment and dies suppliers are definitely able to open up a new niche market of their own.

*Article by Gang Hao Chang, Vice Editor-in-Chief of Fastener World
Copyright owned by Fastener World*



Chungho Fastener

Toyota Management Based Premium Fastener Service

Article by Dean Tseng
Copyright owned by Fastener World



CHUNGHO rose as a solid support for many assembly factories and machine companies since the 80's and 90's when Taiwan economy was booming. They have deep experience in fasteners ranging from manufacturing to design. Back in a time when many businesses branched out from Taiwan, CHUNGHO stayed rooted in Taiwan and progressed with the advancement of Taiwanese manufacturing. They introduced Toyota Production System and accurate management, providing clients with high-quality hexagon socket screws, self-tapping screws, machine screws, washers, nuts, keys, pins, stamping fasteners, and machine parts.

Lately they have been focused on developing safety-demanding fasteners for medical aids and sports equipment. The core strengths are their stringent requirements for precision, strength, and rust resistance, as well as their stability and solution capabilities. Many clients trust them for the dedication to resolving issues from hydrogen-embrittlement, and for the fact that they always discuss with clients and improve themselves to secure quality and safety.

Advantage in Customization and Quality Assurance

Upon clients' special request, CHUNGHO's top priority is to search existing standard fasteners and determine if they are compliant with the request. If not, the next is to consider utilizing machining, milling or punching to meet the target and prevent unnecessary spending on making dies. If none of these work, creating dedicated dies comes in as the next option. Take M8X485—a high tensile strength long screw manufactured for a Swiss client, the assessed development cost was excessively high, and the answer to lower cost, client satisfaction and uninterrupted mass-production was through a combination of optimized manufacturing process, machining, welding and heat treatment.

They have specialized personnel inspecting every step of screw manufacturing, using 2.5D projectors for dimensional accuracy. For product strength, they use tensile and hydrogen embrittlement endurance tests as well as metallurgical analysis. Corrosion resistance is secured through salt spray and acid rain tests. If any problems occur, they follow ISO 9001 preventive and corrective measures for quick response and solutions. Besides, each issue is documented and reviewed to fulfill the quality target of not repeating the same error.

Locked on Poland and Exploring Business Opportunities in Greater Europe

CHUNGHO eyes Poland as the crossroads of Central and Eastern Europe and sees it as a new driving force in European manufacturing. Taiwan is working ever closer with Poland in EVs, and CHUNGHO has many clients needing fasteners for electric scooters and postal vans. With over 30 years of experience in the bike industry since the 80's, CHUNGHO sees the potential for more business opportunities in Poland and they will find local traders and representative firms as key partners to expand their markets, while establishing direct collaboration with local assembly plants. Their booth will highlight customizability featuring their strength in multi-process custom fasteners, and various advanced surface and heat treatment options to produce color-abundant, highly rust-resistant, durable, and safe fasteners that clients can feel safe to use on waterways or snowy places.

The CHUNGHO Way — Need Fasteners? CHUNGHO Can Help

They have witnessed countless clients troubled by small screws which seem trivial but critical to structure stability and safety. "Our greatest achievement is to solve clients' problems using know-how and experience. Count on us to fix your fastener issues." They hope to save clients from supply chain hassles and make a win-win together. ■

